

2023

PSYCHOLOGY — HONOURS

Paper : CC-7

(Social Psychology)

Full Marks : 50

Unit : 1 to 4

The figures in the margin indicate full marks.

Candidates are required to give their answers in their own words as far as practicable.

1. Write short notes on **any two** of the following (word limit **300** words each) : 5×2
- (a) Social cognition
 - (b) Difference between Altruism and Prosocial behaviour
 - (c) Facial expression as non-verbal communication
 - (d) Cognitive dissonance.
2. Answer **any one** question of the following (word limit **800** words) :
- (a) Write briefly the nature and scope of Social Psychology. 5+5
 - (b) How does Arousal theory explain social facilitation and social inhibition? 10
 - (c) What is Interpersonal attraction? Mention few determinants of it. 3+7
3. Answer **any two** questions of the following (word limit **1000** words each) :
- (a) Define attitude. How it can be changed through persuasion? What is attitude-behaviour link? 3+7+5
 - (b) What is Intergroup conflict? State its sources and management. 3+12
 - (c) What are the conditions that influence group decision-making? What is Prisoner's Dilemma? 10+5
 - (d) What is prejudice? Discuss the socio-cultural approaches in understanding prejudice. Mention the ways by which prejudice can be reduced. 3+7+5